

# The Total Package

## A comprehensive approach to restroom cleaning

A restroom with sticky, grimy floors or a lingering odor is sure to leave an impression on all that enter. Unfortunately it is not the impression you want to leave with your guest or customers. The restroom is not just a place to do your business, it is a reflection on your entire building. The restroom is seen as an expense area as it doesn't generate profit. On the contrary a dirty restroom gives the impression that the entire building is dirty. To me that is sort sighted.

There is three easy steps to leaving a clean, healthy and positive impression on your customers.

## Cleaning and Disinfecting

If a restroom is heavily soiled it must under go restorative care before routine cleaning can begin. The walls , partitions, counters and floors should be scrubbed with a heavy duty cleaner to remove the soil build up. This is also a good time to seal grouting. Doing this allows you a fresh start from the best possible place.

In a typical restroom , begin by dustmopping to remove all dirt and debris. Any dust left behind has a tendency to attract airborne bacteria and becomes a nesting place. Next clean from top to bottom. Pull the trash, then using a disinfectant wipe down containers, partitions, walls and clean the toilets. Use glass cleaner to clean the mirrors. Finish by washing the floors with a disinfectant cleaner.

The key to a thorough cleaning is hitting the spots that are normally missed. Janitors will often clean the inside of toilet bowls and urinals but will miss the undersides and the splash areas next to urinals. Important areas are the touch areas such as light switches, doorknobs, faucets and dispensers. These are primary breed grounds.

You can go into a washroom with a black light and see many areas that need attention and are often missed. If an area doesn't look dirty it must still be cleaned.

A key to proper washroom maintenance is ensuring you have the correct equipment. Clean your equipment often to ensure a good starting point. Items like mops, buckets and cleaning rags can be large bacteria growth areas.

## Odor Control

A clean restroom is a odor free restroom. Eliminating odors start with thorough cleaning and disinfecting surfaces, especially splash zones and touch points. Another key is to flush drains regularly. Using an enzyme based product pour into the drains an a regular

basis to reduce bacteria and odor. If this is not done a 6 inch line will soon become a 1 inch line causing slow drains and additional long term costs.

While cleanliness is essential for long term odor control there is other factors that can make a bathroom smell. Supplemental products can help reduce odors caused by poor ventilation, odors that immediately follow bathroom use, or short term odors that may persist between cleaning.

Although odor control products should not be considered the cure all they can be effective solutions for short term. Some of these are, urinal screens and blocks, air freshener cabinets, splash mats and urinal drips.

## Hand Washing And Drying

Hand washing is the single most effective way to prevent the spread of diseases. Although 95 percent of people claim to wash their hands after using a public washroom a 2000 study conducted by the American Society for Microbiology found that 67 percent actually do. It is our jobs as a distributor to supply stickers and plaques reminding people to wash and to inform our clients of new innovations such as hand sanitizers. The most effective way to encourage people to wash their hand is to supply quality user friendly products.

## Training

Telling customers how to train is not always enough – It is our jobs to show them. At SaniWorks Ltd. we take this responsibility seriously. I firmly believe our products are only as good as the people using them. If you use a product incorrectly it will not perform.

People, products and training is a lethal combination in having a clean, odor free restroom.

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